



APPLIES TO ACADEMIC YEAR 2015/2016

## FAK 2623 General Insurance - Corporate

### Programme

Bachelor of Management, Banking and Insurance, Single courses

### Responsible for the course

Ørnulf Daler

### Department

Department of Law

### Term

According to study plan

### ECTS Credits

7,5

### Language of instruction

Norwegian

### Introduction

After having completed the course, the students shall have the skills to sell and give advises about fire and combined Insurance, liability insurance, motor insurance and cargo insurance for smaller and medium sized enterprises.

### Learning outcome

#### Acquired knowledge

The students shall obtain knowledge about how to explain the liability for damages and the liability insurance conditions, to know the insurance conditions and pricing of property insurance and to know cargo insurance conditions and terms of delivery.

#### Acquired skills

The students shall have developed the skills to give advises to the customers and to deal with contracts concerning liability insurance, property insurance, motor insurance and cargo insurance to smaller and medium sized enterprises

#### Reflection

During the course, the students should have acquired a conscious attitude to the fact that their professional choices and advices first and foremost are of importance for other people than themselves.

### Prerequisites

The student needs basic knowledge of the Norwegian Insurance Industry. The courses Introduction to Insurance, Introduction to Law part 1, Household Insurance and Motor Insurance should be completed. Experience from work in the Insurance Industry is an important source of understanding, as well.

### Compulsory reading

#### Books:

Leivestad, Bjørn. 2015. Småbedrifters forsikringer : brann/kombinert forsikring : forsikringsvilkår og skadeoppgjør. BI Forsikringsakademiet  
Lien, Christian J. 2015. Transportforsikring. 5. utg. BI Forsikring  
Smerkerud, Thor. 2015. Ansvarsforsikring. 6. utg. BI Forsikring  
Vasshaug, Reidar. 2015. Brann- og kombinert forsikring : tariffing - bedrift. 6. utg. BI Forsikring

#### Other:

Lover, forskrifter og utdelt materiell

### Recommended reading

#### Course outline

##### Comprehensive business Insurance

Insurance contracts Act, The Insurance Contract, Insurance Conditions, tariffs and claims handling

##### Liability Insurance

Liability for damages, Insurance Conditions, Tariffs and Risk Assessment

##### Motor Insurance

Tariffs, Insurance conditions, claims handling

**Cargo insurance**

Product knowledge, terms of delivery, carrier's liability, Insurance conditions, tariffs, Insurance Policy, general average

**Computer-based tools**

It's learning (virtual classroom/intranet facilities)

**Learning process and workload**

Part-time organized as distance education based on self-tuition and four send-ins (mandatory). Intensive foru-day seminars are organized. Participation is mandatory.

Recommended use of time:

<b>Activiyt</b>	<b>Hours</b>
Participation on the 4 seminar days	28
4 mandatory assignments	24
Reading of curriculum, activities on it's learning	120
Project paper - examination	28
<b>Anbefalt tidsbruk totalt</b>	<b>200</b>

**Examination**

72 hours exam at home. The exam can be done individually or by grups up to three students. Authorization the candidate must obtain at least grade C.

**Examination code(s)**

FAK 26231 - 72 hour Take home exam, account for 100 % of the final grade in the course FAK 2623 Business Insurance - injury, 7.5 credits.

**Examination support materials**

All support materials allowed including BI approved exam calculator. Examination support materials at written examinations are explained under examination information in the student portal @bi. Please note use of calculator and dictionary in the section on support materials ([https://at.bi.no/EN/Pages/Exa\\_Hjelpemidler-til-eksamen.aspx](https://at.bi.no/EN/Pages/Exa_Hjelpemidler-til-eksamen.aspx)).

**Re-sit examination**

A re-sit is held at the next scheduled exam in the course.

**Additional information**