



APPLIES TO ACADEMIC YEAR 2012/2013

## JUR 3420 Business Law

### Programme

Bachelor in Business Administration (1. year), Bachelor in Business Law (1. year), Bachelor in Entrepreneurship (2. year), Bachelor in Real Estate (1. year), Bachelor of Science in Business (2. year), Foundation Program in Business Administration

### Responsible for the course

Monica Viken

### Department

Department of Accounting - Auditing and Law

### Term

According to study plan

### ECTS Credits

7,5

### Language of instruction

Norwegian

### Introduction

The course gives an introduction to the main business law topics. Knowledge about the legal framework in business and industry is decisive for setting up and keeping a business alive, regardless of line of business. The financial consequences of lacking legal knowledge within contract law or law of damages may be significant. For companies in the process of being established, a basic understanding of ownership, directors' liability and employer's liability provide a major competitive advantage. The course will give the students a thorough insight into legal regulation and an introduction to how the rules are to be understood. The course focuses primarily on the business law field and is hence adapted to all study programmes at BI Norwegian Business School.

Please note!

This course have overlapping topics with JUR 3430 Marketing Law. Consequently a combination of these two courses in a Bachelors degree is not allowed.

### Learning outcome

#### Acquired knowledge

The students will gain a basic understanding of the legal framework employed in business and industry.

#### Acquired skills

The students shall be able to account for the main legal aspects and liabilities related to customers, shareholders and employees. They shall be able to identify legal problems and be capable of analysing problem complexes on the basis of legal sources.

After having completed the common part of the course, the students shall be able to apply the major rules of law relating to all types of business activity. After in-depth study of a particular subject area adapted to each study programme, the students shall be able to account for the specific rules that apply in this specialization.

#### Reflection

The students shall also be aware of the grey area outside the clearly defined rules and the ethical principles established in legal standards in the legislation, and understand how these issues can be handled in practice.

### Prerequisites

No particular prerequisites

### Compulsory reading

#### Books:

Langfeldt, Sverre F. 2012. Oppgavesamling i rettslære med løsningsveiledninger : med bl.a. eksamensoppgaver i rettslære på revisorstudiet, bedriftsrett på siviløkonomstudiet, juridiske emner på bachelorstudiet 2003-2009. 11. utg. Focus

Langfeldt, Sverre F. og Tore Bråthen. Lov og rett for næringslivet. Siste utg.

Universitetsforlaget : Focus forlag. Kap 1, 4, 5, 6, 9 og 10 i fellesemner. Pensum i de

alternative spesialemer er: Kap 2 (eiendomsmegling) eller Kap 3 og pkt 2.27 (entreprenør) eller Kap 12 (økonomi og administrasjon, årsenhet, forretningsjus) eller Kap 18 (økonomi og ledelse).. Forrige utgave kan også benyttes  
Langfeldt, Sverre F., red. Næringslivets lovsamling 1687-... til Lov og rett for næringslivet. Siste utg. Universitetsforlaget : Focus forlag

### Recommended reading

#### Other:

Langfeldt, Sverre F. og Monica Viken. 2010. Arbeidshefte i juridiske emner. Oslo: Focus Forlag

#### Course outline

- Review of legal sources and legal method
- The main aspects of contract law
- The main aspects of the law of sales
- Labour law
- Liability law
- General corporate law
- Special topics:
  1. Monetary claims
  2. The Marketing Act rules on consumer protection
  3. Competition protection
  4. Economic crime

#### Computer-based tools

Computer-based tools are not used in this course.

#### Learning process and workload

The course consists of 45 contact hours altogether, with 35 hours of lectures and 10 hours for cases and assignments. The students will work on small cases or assignments on each topic. The cases and assignments will be reviewed in class. Students are expected to have studied the relevant syllabus material and rules of law to be covered in each lecture. Students are expected to bring the code of laws and other supporting materials to class, so that they become familiar with using them in the study of various topics. Parts of the syllabus must be acquired through self-tuition. The lectures will mainly cover the most important problem areas only. The lecture plan will show what topics will be covered in the common course and specialization sections.

Activity	Hours
Participation	35
Assignments organized by lecturer	10
Preparation for lectures	45
Self-tuition/reading syllabus	45
Working on cases/assignments	60
Exam	5
<b>Recommended total workload</b>	<b>200</b>

#### E-learning

The e-learning platform It's learning is used by the e-learning centre to administrate the mandatory exercises, and make students able to communicate with each other and the lecturer. Module sessions are carried out at the beginning of the semester and before exams. The e-learning students are also offered a study guide that is an educational guide to the syllabus.

Recommended workload in hours

Activity	Hours
Participation during lectures (weekend sessions)	8
Assignments organized by lecturer*	10
Preparation for lectures	12
Work on syllabus, study guide, hand-in exercises and case, assignments and activities on It's learning	165
Exam	5

\*Through It's learning

### **Use of hours**

Regular lectures: 35 hours

Work on cases during teaching: 10 hours

Assignments and cases will be part of the teaching in the auditorium, but students are expected to work on small cases independently, either in class or as "homework". The cases and assignments will always be reviewed in class allowing for discussions.

Time allocation according to topics:

Review of sources of law and legal method, 3 hours

Main aspects of contract law, 5 hours with lectures and 1 hour case

Main aspects of the law of sales, 7 hours with lectures and 2 hours case

Labour law, 5 hours with lectures and 1 hour case

Law of damages, 3 hours

Company law, 5 hours with lectures and 1 hour case

Specialized topic according to study programme: 7 hours with lectures and 2 hours cases

1. Monetary and credit policy law (Bachelor in business administration, Bachelor in business law) or

2. Marketing of property/enterprise (Bachelor in real estate studies), 3 hours (joint class)

3. Competition protection (Innovation)

4. Economic crime

The following topics may be taught together with the class in JUR 3430 Marketing Law:

Legal method, contract law and law of sales, totalling about 18 lecture hours.

### **Examination**

A 5-hour individual written exam concludes the course.

### **Examination code(s)**

JUR 34201 – Written examination that accounts for 100% of the grade in the course JUR 3420 Business Law.

### **Examination support materials**

All written support materials are allowed at the exam.

In courses where all support materials are allowed also allows transcripts from Lovdata ( <http://www.lovddata.no/> )

### **Re-sit examination**

A re-sit examination is offered every term.

### **Additional information**