



APPLIES TO ACADEMIC YEAR 2010/2011

SPÅ 2931 Business communication in Spanish - Written

Programme

Bachelor in Business Administration (2. year), Bachelor in International Marketing (2. year),
Bachelor in Marketing (2. year)

Responsible for the course

Department

Term

According to study plan

ECTS Credits

7,5

Language of instruction

Norwegian

Introduction

SPÅ 2931 is an introduction to written Spanish business communication, focussing on background information and cultural aspects to which Norwegians in particular must pay attention.

Learning outcome

Acquired knowledge:

Students shall

- acquire a vision of the main traits of history and society in Spanish speaking countries
- get acquainted with culture and patterns of reaction in the Spanish speaking world, in particular as regards business and working life
- learn basic business terminology and appropriate register for written business communication
- develop intercultural terminology in order to contrast cultural differences between Norway and the Spanish speaking countries

Acquired skills:

The course will improve students' knowledge of Spanish in order that they are able to

- understand simple business related texts and articles about cultural issues in Spanish
- produce such texts in Spanish, for instance; notes, abstracts, letters, mails and short essays

Developed reflection:

The course will help students

- develop an increased awareness of cultural differences and their impact on business
- acquire an understanding of the importance of relevant terminology and appropriate register in written business communication

Prerequisites

Spanish at C-level from Upper Secondary School. the Foundation course in Spanish offered by BI, or similar background. Students who do not meet these formal requirements, may qualify by passing an internal test in the first week of their first academic year at BI. In order to participate in SPÅ 2931, students should have a good basic vocabulary and be familiar with verbal expressions of past, present and future. Those who are unsure of their basic knowledge of Spanish, are recommended to take the internal test anyway. If their knowledge is found to be poor, this may be remedied by participating in (all or parts of) the preparatory course in Spanish during their first year at BI.

Compulsory reading

Books:

Corpas, Jaime; Lola Martínez, María Lluïsa Sabater. 2009. Socios 2 - Cuaderno de ejercicios. Barcelona : Difusion. 198 sider - 12 kapitler

Corpas, Jaime; Lola Martínez. 2009. Socios 1 - Cuaderno de ejercicios. 2.edición. Barcelona : Difusion. 198 sider - 12 kapitler

González, Marisa; Felipe Martín, Conchi Rodrigo, Elena Verdía. 2009. Socios 1: Libro del alumno. Barcelona : Difusión. 180 sider - 12 kapitler

Martínez, Lola; Maria Lluïsa Sabater. 2010. Socios 2 : Libro del alumno. 2nd ed. Barcelona : Difusion. 199 sider - 12 kapitler
Ribas Casasayas, Alberto. 2010. Descubrir : España y Latinoamérica. 2nd ed. Genova : Cideb Editrice. 159 sider - 4 kapitler

Collection of articles:

Messel, Bente. 2010. Artículos sobre temas interculturales. Første utgave. Dokumentsenteret - Bl. 90 sider

Recommended reading

Books:

Castro Viudez, Francisca, Pilar Díaz Ballesteros. 2004. Aprende gramática y vocabulario (1). Alcobendas : Sociedad General Española de Librería. 135 sider
Castro Viudez, Francisca, Pilar Díaz Ballesteros. 2005. Aprende gramática y vocabulario (2). Alcobendas : Sociedad General Española de Librería. 198 sider
Castro Viudez, Francisca, Pilar Díaz Ballesteros. 2006. Aprende gramática y vocabulario (3). Alcobendas : Sociedad General Española de Librería. 230 sider
Castro Viudez, Francisca, Pilar Díaz Ballesteros. 2007. Aprende gramática y vocabulario (4). Alcobendas : Sociedad General Española de Librería. 223 sider
En oversikt over bøyningen av spanske verb
En spansk-norsk/norsk-spansk ordbok
En spansk-spansk ordbok, helst en "Diccionario de uso", som har eksempler på hvordan ordene brukes
Salkjelsvik, Kari S. og Petr Pitloun. 2007. Gyldendals spanske lommegrammatikk. 2. utg. Oslo : Gyldendal undervisning. 219 sider
Salkjelsvik, Kari S. og Petr Pitloun. 2007. Gyldendals øvelser i spansk grammatikk. Oslo : Gyldendal undervisning. 64 sider

Other:

The Cuthbertson Verb Wheels. Spanish Verbs. Siste utgave

Course outline

Background:

- an introduction to history and society in Spanish speaking countries

Understanding cultures:

- perspectives on identity, culture and society in Norway and the Spanish speaking world

Specific language:

- basic terminology for business and the comparison of cultures
- appropriate register; formal language in written business communication

Computer-based tools

Internet and It's learning

Learning process and workload

The course comprises 36 hours of classroom teaching, focussing partly on presentations of the syllabus (lectures), but mainly on working individually or in groups in order to understand and produce text and terminology. 3 assignments will be given during the term. At the beginning of the course there will be a plan detailing the program of each week and indicating the dates for handing in of the assignments, in order that the students may organize their work and be thoroughly prepared for the teaching sessions.

Activity	Use of hours
Classroom learning	36
Reading of literature	79
Written assignments	60
Participation in group work	20
Written exam	5
Total use of hours recommended	200

Use of hours

Coursework requirements

Examination

Students will sit a five hour individual written exam by the end of the course. The exam consists of two parts, both of which must receive a passing grade in order for the student to pass the written exam.

Part 1: Making of a commercial text in Spanish, based on given information, and/or translation of a commercial text to or from Spanish.

Part 2: Short essay(s) in Spanish on one or more topics from the syllabus of background and culture.

Examination code(s)

SPÅ 29311 - Written business communication - Spanish I accounts for 100% of the final grade in the course SPÅ 2931, 7.5 ECTS.

Examination support materials

Maximum two dictionaries; one Spanish-Spanish and one bilingual (between Spanish and another language).

Re-sit examination

A re-sit examination is offered every term.

Additional information