



APPLIES TO ACADEMIC YEAR 2009/2010

JUR 3430 Marketing Law

Programme

Bachelor in Marketing (1. year)

Responsible for the course

Department

Department of Accounting - Auditing and Law

Term

According to study plan

ECTS Credits

7,5

Language of instruction

Norwegian

Introduction

The course provides an introduction to the legal framework for companies relating to consumers and for companies operating in a competitive market. Understanding the legal framework in business and industry is decisive for setting up and keeping a business alive, regardless of line of business. Lacking knowledge on legal regulation of competition protection may entail major economic losses for companies with significant intangible assets such as trademark rights or patented rights. Basic knowledge of the possibilities in the rules for competition protection may, on the other hand, contribute to increased earnings and securing the existence of the company. A breach of public-law rules that protect consumers may result in penalties and fees for the company. The course shall give the students an in-depth understanding of the legal regulations and an introduction to understanding the rules.

Learning outcome

Acquired knowledge

The students shall acquire a basic understanding of the main laws and rules that apply for marketing and sale of goods and services. The students shall be familiar with rules that protect the consumers and rules that regulate the relationship between companies.

Acquired skills

The students shall be able to account for the main rules of law in marketing law and place them in relation to the civil-law regulation of buying and selling. They shall be able to identify legal problems and be capable of analysing problem complexes based on legal sources.

Reflection

The students shall also be aware of the grey area outside the clearly defined rules and the ethical principles established in legal standards in the legislation, and understand how these issues can be handled in practice.

Prerequisites

No particular prerequisites.

Compulsory reading

Books:

Langfeldt, Sverre F. og Tore Bråthen. 2009. Lov og rett for næringslivet. 16. utg. Oslo : Universitetsforlaget : Focus forlag. kap 1, 2, 3, 5 og 6. (2008 utgaven kan også benyttes)
Langfeldt, Sverre F., red. 2009. Næringslivets lovsamling 1687-2009 til Lov og rett for næringslivet. 16. utg. Oslo : Universitetsforlaget : Focus forlag

Other:

Langfeldt, Sverre F. og Øyvind Ursin Kavåg. 2007. Arbeidshefte i juridiske emner. Oslo: Focus Forlag

Recommended reading

Books:

Gundersen, Fridtjof Frank. 2004. Praktisk jus, spørsmål og svar : 436 kommenterte eksempler. 8. utg. Sandvika : Fr. Fr. Gundersen

Langfeldt, Sverre F. 2006. Oppgavesamling i rettslære med løsningsveiledninger. 9. utg. Oslo: Focus Forlag

Course outline

- Review of sources of law and legal method
- The main aspects of labour law
- The main aspects of the law of sales
- The rules on the consumers' right of cancellation
- The marketing practices Act rules on consumer protection
- Competition protection
- Review of law of intellectual property

Computer-based tools

Computer-based tools are not used in this course.

Learning process and workload

The course consists of 45 lecture hours altogether, covering various topics in the syllabus. The lecture plan will show what topics will be covered in the common course and specialization sections. The teaching programme will include work on small cases or assignments on each topic. The cases and assignments will be reviewed in class. Students are expected to have studied the relevant syllabus material and rules of law to be covered in each lecture. The lectures will mainly cover the most important problem areas only. Students are expected to bring the code of laws and other supporting materials to class, so that they become familiar with using them in the study of various topics. Parts of the syllabus must be acquired through self-tuition.

Activity	Hours
Participation	35
Assignments organized by lecturer	10
Preparations for lectures	45
Self-tuition/reading syllabus	45
Working on cases/assignments	60
Exam	5
Recommended total workload	200

E-learning

The e-learning platform Apollon is used by the e-learning centre. The e-learning teacher publishes course material, exercises (including mini-exercises with the teacher's comments), cases and digital learning resources. The students are given the opportunity to communicate with the e-learning teacher and co-students. Module sessions are carried out at the beginning of the semester and before exams. The e-learning students are also offered a study guide which is an educational guide to the syllabus. The mandatory exercises in the course and feedback/reviews are given through Apollon.

Recommended workload in hours

Activity	Hours
Participation at lectures (weekend sessions)	8
Assignments organized by lecturer*	10
Preparations for lectures	12
Work on syllabus, study guide, hand-in exercises and case, assignments, assignments, activities on Apollon	165
Exam	5
Recommended total workload	200

*Through Apollon

Use of hours

Regular lectures: 35 hours

Work on cases during teaching: 10 hours

Assignments and cases will be part of the teaching in the auditorium, but students are expected to work on small cases independently, either in class or as "homework". The cases and assignments will always be reviewed in class allowing for discussions.

The following topics may be taught together with the class in JUR 3420 Business Law: Legal method, contract law and law of sales, totalling about 18 lecture hours.

Examination

A 5-hour individual written exam concludes the course.

Exam code(s)

JUR 34301 – Written exam which accounts for 100% of the grade in the course JUR 3430
Marketing Law.

Examination support materials

All written aids are allowed at the exam.

Re-sit examination

A makeup exam is held in connection with the next regular exam in the course.

Additional information