



APPLIES TO ACADEMIC YEAR 2009/2010

JUR 3420 Business Law

Programme

Bachelor in Business Administration (1. year), Bachelor in Business Law (1. year), Bachelor in Real Estate (1. year)

Responsible for the course

Department

Department of Accounting - Auditing and Law

Term

According to study plan

ECTS Credits

7,5

Language of instruction

Norwegian

Introduction

The course gives an introduction to the main business law topics. Knowledge about the legal framework in business and industry is decisive for setting up and keeping a business alive, regardless of line of business. The financial consequences of lacking legal knowledge within contract law or law of damages may be significant. For companies in the process of being established, a basic understanding of ownership, directors' liability and employer's liability provide a major competitive advantage. The course will give the students a thorough insight into legal regulation and an introduction to how the rules are to be understood. The course focuses primarily on the business law field and is hence adapted to all study programmes at BI Norwegian School of Management.

Learning outcome

Acquired knowledge

The students will gain a basic understanding of the legal framework employed in business and industry.

Acquired skills

The students shall be able to account for the main legal aspects and liabilities related to customers, shareholders and employees. They shall be able to identify legal problems and be capable of analysing problem complexes on the basis of legal sources.

After having completed the common part of the course, the students shall be able to apply the major rules of law relating to all types of business activity. After in-depth study of a particular subject area adapted to each study programme, the students shall be able to account for the specific rules that apply in this specialization.

Reflection

The students shall also be aware of the grey area outside the clearly defined rules and the ethical principles established in legal standards in the legislation, and understand how these issues can be handled in practice.

Prerequisites

No particular prerequisites

Compulsory reading

Books:

Langfeldt, Sverre F. og Tore Bråthen. 2009. Lov og rett for næringslivet. 16. utg. Oslo : Universitetsforlaget : Focus forlag. kap 1, 4, 5, 6, 9 og 10 i fellesdelen. Kap 2 eller kap 12 i spesialemne. (2008 utgaven kan også benyttes)

Langfeldt, Sverre F., red. 2009. Næringslivets lovsamling 1687-2009 til Lov og rett for næringslivet. 16. utg. Oslo : Universitetsforlaget : Focus forlag

Other:

Langfeldt, Sverre F. og Øyvind Ursin Kavåg. 2007. Arbeidshefte i juridiske emner. Oslo: Focus Forlag

Recommended reading

Books:

Gundersen, Fridtjof Frank. 2004. Praktisk jus, spørsmål og svar : 436 kommenterte eksempler. 8. utg. Sandvika : Fr. Fr. Gundersen
Langfeldt, Sverre F. 2006. Oppgavesamling i rettslære med løsningsveiledninger. 9. utg. Oslo: Focus Forlag

Course outline

- Review of legal sources and legal method
- The main aspects of contract law
- The main aspects of the law of sales
- The rules on the consumers' right of cancellation
- The marketing act rules on consumer protection
- Competition protection
- Review of the law of intellectual property

Computer-based tools

Computer-based tools are not used in this course.

Learning process and workload

The course consists of 45 lecture hours altogether, covering various topics in the syllabus. The lecture plan will show what topics will be covered in the common course and specialization sections. The teaching programme will include work on small cases or assignments on each topic. The cases and assignments will be reviewed in class. Students are expected to have studied the relevant syllabus material and rules of law to be covered in each lecture. The lectures will mainly cover the most important problem areas only. Students are expected to bring the code of laws and other supporting materials to class, so that they become familiar with using them in the study of various topics. Parts of the syllabus must be acquired through self-tuition.

Activity	Hours
Participation	35
Assignments organized by lecturer	10
Preparations for lectures	45
Self-tuition/reading syllabus	45
Working on cases/assignments	60
Exam	5
Recommended total workload	200

E-learning

The e-learning platform Apollon is used by the e-learning centre. The e-learning teacher publishes course material, exercises (including mini-exercises with the teacher's comments), cases and digital learning resources. The students are given the opportunity to communicate with the e-learning teacher and co-students. Module sessions are carried out at the beginning of the semester and before exams. The e-learning students are also offered a study guide which is an educational guide to the syllabus. The mandatory exercises in the course and feedback/reviews are given through Apollon.

Recommended workload in hours

Activity	Hours
Participation at lectures (weekend sessions)	8
Assignments organized by lecturer*	10
Preparations for lectures	12
Work on syllabus, study guide, hand-in exercises and case, assignments, activities on Apollon	165
Exam	5
Recommended total workload	200

*Through Apollon

Use of hours

Regular lectures: 35 hours

Work on cases during teaching: 10 hours

Assignments and cases will be part of the teaching in the auditorium, but students are expected to work on small cases independently, either in class or as "homework". The cases and assignments will always be reviewed in class allowing for discussions.

Time allocation according to topics:

Review of sources of law and legal method, 3 hours

Main aspects of contract law, 6 hours with case

Main aspects of the law of sales, 9 hours with several cases
Labour law, 6 hours with case
Law of damages, 3 hours
Company law, 6 hours with case
Specialized topic according to study programme: 9 hours with several cases
Monetary and credit policy law (Bachelor in business administration, Bachelor in business law) or
Marketing of property/enterprise (Bachelor in real estate studies), 3 hours (joint class)

The following topics may be taught together with the class in JUR 3430 Marketing Law: Legal method, contract law and law of sales, totalling about 18 lecture hours.

Examination

A 5-hour individual written exam concludes the course.

Exam code(s)

JUR 34201 – Written exam which accounts for 100% of the grade in the course JUR 3420 Business Law.

Examination support materials

All written aids are allowed at the exam.

Re-sit examination

A makeup exam is held in connection with the next regular exam in the course.

Additional information