



APPLIES TO ACADEMIC YEAR 2008/2009

## EXC 2403 International Commercial Law and EU/EEA

### Program

Bachelor in Business Administration - (2. year)

### Responsible for the course

Cathrine Bjune

### Department

Department of Accounting - Auditing and Law

### Term

According to study plan

### ECTS Credits

6

### Language of instruction

English

### Objective

The course aims to provide the students with a basic knowledge of, and insight into the issues relating to international trade. This includes determining which country's legislation is to regulate the contract and, in case of conflict, which country's court of law is to be employed. It will also be necessary to become familiar with international regulations such as CISG, INCOTERMS etc. and also to gain an understanding of which rules regulate retail- and agent contracts.

EU and EEA legislation have a direct bearing on national and international legislation and hence international trade. The students also require an introduction to the relationship between EU and EEA legislation, national legislation and international legislation/rules.

### Prerequisites

No particular prerequisites are required.

### Compulsory literature

#### Books:

Craig, Paul and Gráinne de Búrca. 2008. EU law : text, cases, and materials. 4th ed. Oxford : Oxford University Press. (Chapter 21 - 24)

Turner, Chris. 2006. EU Law. 2nd ed. London: Hodder Education

#### Articles:

Dalhuisen, Jan H. 2007. The contract for the international sale of goods. In: Dalhuisen on transnational and comparative commercial, financial and trade law. 3rd ed. Oxford : Hart Publishing

#### Other:

2000. "Purpose and scope of Incoterms" i Incoterms 2000 : ICC official rules for the interpretation of trade terms : entry into force 1st January 2000. Publ. Nr. 560.. International Chamber of Commerce. (ICC)

Handouts

Moss, Giuditta C.. 2003. Lectures on international commercial law. Oslo: stensilserie nr 162, Institutt for privatrett

### Recommended literature

#### Books:

Moss, Giuditta C. 1999. International commercial arbitration : party autonomy and mandatory rules. Oslo: Tano Aschehoug

### Course outline

- General international law
- Jurisdiction, applicable law, court procedure and arbitration

- Conclusion of contracts and standard terms in international contracts
- Terms of delivery – INCOTERMS
- CISG – the international sale of goods act
- EU/EEA legislation

**Computer-based tools**

Computer-based tools are not used in this course.

**Course structure**

The course is based on 36 teaching hours.

**Evaluation**

A three hour individual written exam concludes the course.

**Evaluation code(s)**

EXC 24031 - Written exam accounts for 100% of the final grade in the course EXC 2403 International Commercial Law and EU/EEA, 6 credits.

**Aids at the examination**

International Conventions as specified:

- CISG (Vienna Convention on international sales)

**Makeup exam**

A re-sit is held in connection with the next scheduled exam in the course.