



GJELDER FOR STUDIEÅRET 2006/2007

## GRA 2204 Judgment and Decision Making in Organizations

### Studium

Master of Science in Business and Economics, Master of Science in Business and Economics (Organizational Psychology), Master of Science in Leadership and Organizational Psychology, Master of Science in Marketing (Management), Specialization Course

### Kursansvarlig

Thorvald Hærem

### Institutt

Ledelse og organisasjon

### Semester

Se studieplan for aktuelt studium

### Studiepoeng

6

The course is taught in English, please see the English course description.

### Mål

### Forkunnskaper

### Obligatorisk litteratur

#### Bøker:

Plous, Scott. 1993. The psychology of judgment and decision making. New York: McGraw-Hill

#### Artikkelsamling:

A collection of research articles will be made available before the course starts

### Anbefalt litteratur

#### Bøker:

Bazerman, Max H. 1999. Smart money decisions: Why you do what you do with money (and how to change for the better). New York: John Wiley

Bazerman, Max H. 2006. Judgment in managerial decision making. 6th ed. Hoboken, N.J. : J. Wiley

Mitroff, Ian I. 1998. Smart thinking for crazy times : the art of solving the right problems. San Francisco : Berrett-Koehler Publishers

Russo, J. Edward and Paul J. H. Schoemaker. 1989. Decision traps : ten barriers to brilliant decision-making and how to overcome them. New York: Simon & Schuster

### Emneoversikt

### Dataverktøy

### Gjennomføring

### Eksamen

### Eksamenskode(r)

### Hjelpemidler til eksamen

**Kontinuasjon**