



APPLIES TO ACADEMIC YEAR 2006/2007

GRA 2203 Psychological Measurement and Individual Differences

Program

Master of Science in Business and Economics, Master of Science in Business and Economics (Organizational Psychology), Master of Science in Leadership and Organizational Psychology, Specialization Course

Responsible for the course

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Department

Leadership and Organizational Management

Term

According to study plan

ECTS Credits

6

The study of the individual is the cornerstone of psychology. Despite an increasing focus on the dynamics of groups, teams and organizations in research, the emphasis on the individual remains. In order to understand individual differences or the individual as part of a system, it is necessary to have extensive knowledge of individual characteristics as reflected in theories of personality, intelligence, creativity, styles and other attributes. Such theories may explain important work behavior, e.g., achievement, collaboration efforts, competition, and productivity; and generally represent the foundation for recruitment, personal development programs, and team composition. Characteristics of measurement and statistical analyses are also of central importance in this field.

Objective

The major aim of this course is to provide the students with research based knowledge of individual differences. Moreover, the students will learn how to develop and analyze questionnaires that can be used to measure individual characteristics. The students will also be assessed on a range of psychological tests as part of the course. This will contribute both to the understanding of the various theories and aid the individual in his/her personal development.

Prerequisites

Bachelor degree in Business, Marketing or eq. qualifying for admission to the MSc Program.
Basic knowledge in statistics

Compulsory literature

Books:

Cooper, Colin. 2002. Individual differences. 2nd ed. London: Arnold. (Kap. 1-7, 9-15, 17-19)

Collection of articles:

A selection of research articles will be made available before the course starts

Recommended literature

Books:

Pervin, Lawrence A., Daniel Cervone, Oliver P. John. 2005. Personality : theory and research. 9th ed. New York: John Wiley

Sternberg, Robert J. 1990. Metaphors of mind : conceptions of the nature of intelligence. Cambridge: Cambridge University Press

Course outline

Measurement and analyses of individual differences

Questionnaire development

Theories of personality

Motivational dispositions

Theories of mental abilities

Creativity

Leadership styles and 360 degree feedback

Computer-based tools

Demonstration of relevant software for statistical analyses. Blackboard/homepage

Course structure

The course is structured as a combination of lectures, discussions, in-class activities, and student presentations. It requires substantial amount of preparation by the students and active involvement during class.

Evaluation

Three hours written examination. Course participation is compulsory according to the 80% rule.

Evaluation code(s)

GRA 22031 accounts for 100 % of the final grade in the course GRA 2203.

Aids at the examination

Bilingual dictionary

Makeup exam

Re-takes are only possible at the next time a course will be held. When course evaluation consists of class participation or process elements, the whole course must be re-evaluated when a student wants to retake an exam. Retake examinations entail an extra examination fee.

Honor Code

Academic honesty and trust are important to all of us as individuals, and they are encouraged and promoted by the honor system. This is a most significant university tradition. The honor system is the responsibility of students. As faculty, we share the commitment to the ideals of the honor system.

At no time should notes or papers or personal consultations based on previous semesters of this course be used. As part of the honor code papers handed in as part of the course is, at the discretion of the professor, scanned for plagiarism. We are using Safe Assignment in Black Board for this purpose. Any violation of the honor code will be dealt with in accordance with BI's procedures on cheating. These issues are a serious matter to everyone associated with the program. They are at the heart of the Honor Code and academy integrity. If you have any questions about your responsibilities under the honor code, please ask.