



GJELDER FOR STUDIEÅRET 2005/2006

## GRA 2204 Judgment and Decision Making in Organizations

### Studium

Master of Science in Business, Master of Science in Leadership and Organizational Psychology, Master of Science in Marketing (Management), Master of Science in Marketing (påbyggingsår), Siviløkonomstudiet (spesialisering), Specialization Course, Master of Science in Business (Organization Psychology)

### Kursansvarlig

Thorvald Hærem

### Institutt

Ledelse og organisasjon

### Semester

Se studieplan for aktuelt studium

### Studiepoeng

6

The course is taught in English, please see the English course description.

### Mål

### Forkunnskaper

### Obligatorisk litteratur

#### Bøker:

Plous, Scott.. 1993. The psychology of judgment and decision making. New York: McGraw-Hill

### Anbefalt litteratur

#### Bøker:

Bazerman, Max H.. 1999. Smart money decisions: Why you do what you do with money (and how to change for the better).. New York: John Wiley..

Bazerman, Max H.. 2001. Judgment in managerial decision making.. 5th ed. New York: John Wiley.

Mitroff, Ian.. 1998. Smart thinking for crazy times: The art of solving the right problem.. San Francisco: Berret-Koehler Publ.

Russo, J.Edward and Paul J. H. Schoemaker.. 1989. Decision traps: Ten barriers to brilliant decision-making and how to overcome them. New York: Simon & Schuster.

### Emneoversikt

### Dataverktøy

### Gjennomføring

### Eksamen

### Eksamenskode(r)

### Hjelpemidler til eksamen

### Kontinuasjon

