



APPLIES TO ACADEMIC YEAR 2004/2005

EXC 2307 Organizational Psychology and Management

Program

Bachelor of Science in Business

Responsible for the course

Stig Ytterstad

Department

Leadership and Organizational Management

Term

According to study plan

ECTS Credits

6

Objective

The purpose of this course is to give students an understanding of individuals' behavior and attitudes, how decisions are made, and how social interactions can be understood. The aim is to give the students a nuanced understanding of the most important psychological processes in organizations. This course also gives an introduction to theories of management behavior and how this affects organizations in various ways. Additionally, it is intended to provide a good understanding of the eclectic nature of psychology and management and will be a solid platform for later courses in the same field.

Prerequisites

No particular prerequisites are required.

Compulsory literature

Greenberg, J. and R.A. Baron. 2003. *Behavior in organizations*. 8th ed. Upper Saddle River, N.J.: Prentice Hall. (Chapters: 2,3,4,5,6,8,10)

Nothouse, P. G. 2004. *Leadership*. 3rd ed. Thousand Oaks, Ca.: Sage. (Chapters: 1-8, 11)

Recommended literature

The remaining of these two books.

Course outline

- Motivation
- Emotions
- Personality
- Perception
- Learning
- Decision making
- Attitudes and job satisfaction
- Group psychology
- Leadership defined
- Leadership styles and traits
- Theories of leadership
- Gender and leadership

Computer-based tools

Computer-based tools are not used.

Course structure

The course is based upon 36 lecture hours + 6 hours of different sort of class participation and exercises. This will consist of a mixture of overview lectures and group activities.

Evaluation

Grade in course will be based on:

Part 1 - participations, presentations and case solutions, counts 40% of the final grade.

Part 2 - A five-hour individual written examination count 60% of the final grade.

Evaluation code(s)

EXC 23072 - process evaluation, which accounts for 100% of the grade in EXC 2307 Organizational Psychology and Management, 6 credits.

Aids at the examination

No aids are allowed.

Makeup exam

A re-sit is held in at the next scheduled exam in the course. Students who are taking new exam must take the course all over including all parts of evaluation.