



APPLIES TO ACADEMIC YEAR 2003/2004

ORG 9601 Organizational Psychology and Management

Program

Bachelor's Program in Trade and Retail Management, Bachelor's Program in Travel and Service Management, Bachelor of Business Administration Program, Bachelor of Business Administration Program in Business and Economic Journalism, Bachelor of Business Administration Program in Information Technology, Registered Auditor Program

Responsible for the course

Øyvind Lund Martinsen

Department

Leadership and Organizational Management

Term

According to study plan

ECTS Credits

6

Objective

The purpose of this course is to give students an understanding of individuals' behavior and attitudes, how decisions are made, and how social interactions can be understood. The aim is to give the students a nuanced understanding of the most important psychological processes in organizations. This course also gives an introduction to theories of management and leadership. In this regard emphasis is placed on a broad frame of reference for managerial behavior and how this affects organizations in various ways.

Prerequisites

No particular prerequisites are required.

Compulsory literature

Kaufmann, Geir og Astrid Kaufmann. 2003. *Psykologi i organisasjon og ledelse*. 3.utg. Bergen: Fagbokforlaget. (Kapt.: 2, 3 (kun s. 74-90),4,5,6,7,8,9,12,13)

Martinsen, Øyvind, red. 2003. *Perspektiver på ledelse*. 2. utg. Oslo: Gyldendal Akademisk. (Kapt.: 2,3,5,6,7,8,10,11,12,13)

Recommended literature

The rest of the chapters from the textbooks.

Course outline

- Motivation
- Emotions
- Personality
- Perception
- Learning
- Decision making and creativity
- Attitudes and job satisfaction
- Group psychology
- Leadership and social interaction
- From middle level to upper level leadership
- Power and influence
- Leadership styles and traits
- Leadership and human resource management
- Change management
- Information processing
- Gender and leadership
- Transformational leadership
- Self leadership

Computer-based tools

Computer-based tools are not used.

Course structure

The course covers 36 lecture hours + 6 hours of exercises. It is recommended that students form colloquium groups to work on practice projects. The course is also held through distance learning.

Evaluation

A five-hour individual written exam concludes the course.

Evaluation code(s)

ORG 96011 - written exam, which accounts for 100% of the grade in ORG 9601, 6 ECTS credits.

Aids at the examination

No aids are allowed.

Makeup exam

A makeup exam is held in every term (next ordinary exam).