



APPLIES TO ACADEMIC YEAR 2003/2004

## EXC 2307 Organizational Psychology and Management

### Program

N/A

### Responsible for the course

Stig Ytterstad

### Department

Leadership and Organizational Management

### Term

According to study plan

### ECTS Credits

6

### Objective

The purpose of this course is to give students an understanding of individuals' behavior and attitudes, how decisions are made, and how social interactions can be understood. The aim is to give the students a nuanced understanding of the most important psychological processes in organizations. This course also gives an introduction to theories of management behavior and how this affects organizations in various ways. Additionally, it is intended to provide a good understanding of the eclectic nature of psychology and management and will be a solid platform for later courses in the same field.

### Prerequisites

No particular prerequisites are required.

### Compulsory literature

Arnold, J., C.L. Cooper & I.T. Robertson. 1998. *Work psychology*. 3rd ed. Harlow: Financial Times/Prentice Hall (Chapters: 2, 6-13, 15, 18)  
Nothhouse, P. G. 2001. *Leadership*. 2nd ed. Thousand Oaks, Ca.: Sage. (Chapters: 1-8, 11)

### Recommended literature

The remaining of these two books.

### Course outline

- Motivation
- Emotions
- Personality
- Perception
- Learning
- Decision making
- Attitudes and job satisfaction
- Group psychology
- Leadership defined
- Leadership styles and traits
- Theories of leadership
- Gender and leadership

### Computer-based tools

Computer-based tools are not used.

### Course structure

The course is based upon 36 lecture hours + 6 hours of different sort of class participation and exercises. This will consist of a mixture of overview lectures and group activities.

### Evaluation

A five hours individual written exam concludes the course.

**Evaluation code(s)**

EXC 23071 - written exam, counts 100% of the grade in EXC 2307, 6 ECTS credits.

**Aids at the examination**

No aids are allowed.

**Makeup exam**

A re-sit is held in connection with the next scheduled exam in the course.